

Please supply the fullest possible details of the vessel offered. Enquiries originate from all parts of the UK and overseas, and therefore, prospective buyers must be well informed before they can be encouraged to travel long distances to inspect. The supply of good quality photographs for display in our office, press and sales particulars for reproduction is essential.

|                     |               |
|---------------------|---------------|
| Name of vessel      | Make / Model  |
| Builder             | Year built    |
| Designer            | Year launched |
| Keel / or Hull form | Construction  |
| Helm position(s)    | Steering type |
|                     | Fly bridge    |

## Dimensions

|              |         |
|--------------|---------|
| LOA          | LWL     |
| Beam         | Draft   |
| Displacement | Ballast |
| Air draft    |         |

## Engine(s)

|                              |                      |
|------------------------------|----------------------|
| Manufacturer / Model         |                      |
| No of engines                | HP (each)            |
| Engine hours (each)          | Fuel type            |
| Cruising speed               | Maximum speed        |
| Drive type                   | Range                |
| No of fuel tanks             | Capacity (each tank) |
| Fuel consumption             | Bow thruster         |
| Trim tabs                    |                      |
| Date engine(s) last serviced |                      |
| Other information            |                      |

## Electrical

|                   |                 |
|-------------------|-----------------|
| No of batteries   | Battery charger |
| Charging system   | Generator       |
| Solar panels      | Shore power     |
| Inverter          |                 |
| Other information |                 |

## Spars / Rigging - Sail only

|                       |                  |
|-----------------------|------------------|
| Type of rig           |                  |
| Spars make / material |                  |
| Standing rigging      | Running rigging  |
| Mainsail reefing      | Headsail furling |
| Spinnaker pole        | Mast steps       |
| Other information     |                  |

## Sails - Sail only

|                   |
|-------------------|
| Type              |
| Make              |
| Age               |
| Other information |

## Navigation Please provide details of make & model where possible

|                   |                   |
|-------------------|-------------------|
| Radar             | GPS               |
| Chart plotter     | Navtex            |
| Autopilot         | Echosounder       |
| Log / speed       | Fish finder       |
| Wind indicator    | VHF radio         |
| Compass           | Clock / barometer |
| Other information |                   |

## Deck Please provide details of make & model where possible

|                   |                       |
|-------------------|-----------------------|
| Decking type      |                       |
| Anchor locker     | Anchors               |
| Anchor windlass   | Winches               |
| Pushpit / pulpit  | Boarding ladder       |
| Davits            | Cockpit / deck shower |
| Cockpit table     | Windscreen washers    |
| Windscreen wipers | TV aerial             |
| Cockpit lockers   |                       |
| Other information |                       |

## Canvas

|                   |                  |
|-------------------|------------------|
| Sprayhood         | Cockpit cover    |
| Bimini            | Tonneau cover    |
| Sailcover         | Cockpit cushions |
| Other information |                  |

## Safety

|                   |              |
|-------------------|--------------|
| Liferaft          | Lifebuoys    |
| Floating lights   | Danbuoy      |
| Flares            | Search light |
| Foghorn           | Gas detector |
| Radar reflector   | Jackstays    |
| Intruder alarm    | Bilge pumps  |
| Other information |              |

## Interior/Domestic Please provide details of make & model where possible

|                   |                   |
|-------------------|-------------------|
| No of berths      | No of cabins      |
| Headroom          | Upholstery        |
| Curtains          | Flooring          |
| Chart table       | Saloon table      |
| Hanging lockers   | Wet locker        |
| Heating           | Air conditioning  |
| Heads             | Toilets type      |
| Shower            | Holding tank      |
| Cooker            | Grill / oven      |
| Microwave         | Galley sink       |
| Coolbox           | Refrigerator      |
| Freezer           | Stereo            |
| Water system      | Hot water         |
| Water capacity    | No of water tanks |
| Other information |                   |

## Miscellaneous

|                   |
|-------------------|
| Dinghy            |
| Outboard          |
| Trailer           |
| Hull treatment    |
| Other information |

## Additional information

Please include any information which you may think would be of interest to prospective purchasers. For example - last survey, re-fits, cruising ground, notable cruises, history.

Please return with copies of the following.  
Tick enclosed:

- Registration certificate
- Bills of sale showing 5 years clear title
- Builders certificate
- Proof of VAT payment or exemption
- CE certificate

## Price / Viewing / Owners details

Price to be advertised including **£**  
Brokerage Commission  
Registered number of vessel SSR  
Full Part 1

Are there any outstanding mortgages or encumbrances on the craft? If so state below

Reason for sale  
Vessel is lying at  
Berth  
Viewing arrangements  
Keys in charge of  
Full name of owner(s)

Occupation (required for Bill of Sale)

Address

Tel (home)  
Tel (work)  
Fax  
Mobile no  
email

# Terms Of Agreement

## Declaration as to correctness of particulars by the owner (The owner to delete\* as appropriate)

The owner hereby instructs Marine Sales UK to act as sole broker/broker\* for sale of the above vessel, and declares that to the best of his knowledge and belief, that the particulars attached hereto or otherwise signed or supplied by the owner are correct and that he has the power to dispose of the above mentioned vessel with the concurrence of any joint owner or mortgagee or hire purchase company as may be mentioned above and all known defects have been declared and agrees to indemnify Marine Sales UK, should any of the information given prove to be incorrect in the event of any claim proven by a purchaser.

Brokerage commission rates (The owner to tick box (a), (b), (c) or (d) as appropriate). The following commission rates will apply with a minimum charge of £1,000 + VAT.

- (a) Standard brokerage. If Marine Sales UK introduce a prospective purchaser for the vessel and a sale is completed to such purchaser, the owner agrees to pay commission on the eventual selling price at the rate of 8% + VAT.
- (b) Sole brokerage. This means the owner will only use Marine Sales UK to list the vessel for sale. If the sale of the vessel is completed by a listing agent (Marine Sales UK or otherwise) the owner agrees to pay commission to Marine Sales UK on the eventual selling price at the rate of 6% + VAT. If the vessel is sold privately the Owner agrees to pay commission to Marine Sales UK on the eventual selling price at the rate of 1% + VAT. Such fees shall be paid by the customer to Marine Sales UK within 14 days of the sale of the vessel.
- (c) International brokerage. If Marine Sales UK introduce a prospective purchase for a vessel which is lying outside of the listing country, and a sale is completed to such purchaser, the owner agrees to pay commission on the eventual selling price at the rate of 10% + VAT.
- (d) If the owner has contracted to purchase a new vessel from Marine Sales UK range of new boats the owner agrees to pay commission on the eventual selling price at the rate of 4% + VAT.

## Agreement by owner to sign a "Sale and Purchase Agreement", upon an offer being accepted.

The vendor agrees to sign a conditional/unconditional "Sale and Purchase Agreement", in the event of a purchase price being agreed. (Copies of these agreements are available to be studied in any of our brokerage offices).

## Retention of broker of commission and outstanding charges.

On completion, the broker may deduct commission and VAT thereon from the proceeds of the sale, together with any monies due to other companies within the marina complex or any outstanding mortgage balance which will be paid to the creditors concerned, to ensure transfer of clear title.

## Proceeds of sale to be dealt with by Marine Sales UK in a proper manner.

Marine Sales UK shall hold any deposit or purchase funds in their "Client Account" and shall distribute the net proceeds of sale in accordance with the registered ownership of the vessel or as directed by all parties to ownership, within maximum of 10 days of clearance of the final payment, or provision by the owner of the Certificate of Registry, and a properly executed Bill of Sale in favour of the purchaser or his nominee, showing the vessel to be free of encumbrances and where applicable, on transfer of clear title, whichever is the later.

## Notification of alternations to price or location, withdrawal from sale or change of ownership.

The owner agrees to advise Marine Sales UK of any change in the asking price or location of the vessel and undertakes that the vessel will not be offered at a lower price elsewhere and also undertakes immediately to notify if the boat is withdrawn from sale, or sold elsewhere, and in the latter case, to advise Marine Sales UK of the name of the purchaser.

## Access to view and key availability.

The owner will instruct in writing in the form of a standard access to view form provided by Marine Sales UK to the proprietor of the mooring or marina where with vessel lies, to allow access by the broker and shall make a key available to the proprietor for this purpose at all times. Marine Sales UK takes no responsibility for monitoring or maintaining the condition of a vessel being marketed by them and further more cannot be held liable for any deterioration in condition of the vessel during this time.

## Submission of offers.

Marine Sales UK undertake to submit to the owner all offers received for the vessel, regardless of whether such shall be at the asking price or at a level known by the broker to be unacceptable to the owner.

## Term of the Agreement

This Agreement shall remain in force until either the vessel is sold or the Agreement is terminated by either party giving 30 days notice in writing to the other.

## \*(To be deleted if inapplicable).

The owner declares that his vessel is offered free of all import duties and other UK, E.E.C. or foreign imposts in respect of which the owner agrees to indemnify Marine Sales UK.

## Proper law.

This Agreement shall be construed according to and governed by the Law of England and the parties hereby submit to the jurisdiction of the Courts of England.

## Notices.

Subject to express agreement to the contrary, all instructions written or verbal are accepted on the understanding that the foregoing terms of business shall apply to each and every transaction and all notices be served on the owner shall be sufficiently served if the same be posted by recorded delivery to the owner's last known address.

## Declaration:

I/we am/are the owner(s) of the vessel named\*

And have read and accepted the foregoing terms and conditions. I/we hereby instruct Marine Sales UK to negotiate and to sell the above vessel as brokers. I/we understand the implications of the Misrepresentation Act of 1967.

\* requires deletion or addition

Date \_\_\_\_\_ Signed \_\_\_\_\_